## LORENZO SASSO

Moscow State Institute of International Relations (MGIMO)

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## **EDUCATION**

Ph.D in Corporate Law, Faculty of Law, London School of Economics and Political Science 2005 - 2011

Supervisor: Professor Paul L. Davies

Thesis: "Capital structure and corporate governance: the role of hybrid financial instruments"

BA in Economics (Hons) (Laurea in economia e commercio), University of Bologna

1995 - 1999

Grade point average: 110/110 magna cum laude

Specialisation: Corporate Law;

Dissertation: "The distribution of dividends in publicly traded companies" **ERASMUS Programme** at the University College Dublin, Ireland (1997/98)

# **Short Courses**

"Cours de civilisation française", Université Paris II (Sorbonne)

"American culture and history", University of California (Berkeley)

07-08/1995

# SCIENTIFIC AND ACADEMIC EXPERIENCE

**Professor, MGIMO** University, Moscow

02/2020 - present

Course taught: Law and Policy of International Business

**Research Fellow,** Center for Public and Corporate Governance Research (MGIMO)

08/2020 - present

Associate Professor, NRU – Higher School of Economics, Moscow

09/2014 - 08/2019

Courses taught: International Commercial Law;

International Commercial Contracts; Soft Law and Regulatory Governance;

Law and the Global Economy;

Visiting Professor at the Financial University Under the Government of Russian Federation

01-08/2019

Adjunt Professor, University of Bologna

09/2011- 08/2014

Courses taught at the Faculty of Economics: International Commercial Law (master programme)

Invited Lecturer at the Institute of Chartered Accountants and CONSOB (financial authority) 2012 - 2014

Delivered presentations in the area of corporate law and financial regulation

Visiting Fellow at the New York University

21/06-01/07/2010

(within the framework of the Atlas Agora Programme)

Senior Research Fellow in GREEN (Global Regulation, Ethics and Economics Network)

2009 - 2010

Joint project with LSE, Science Po, LUISS University and European University

(http://www.academy-aises.eu/site/en/whoweare)

2006 - 2008

**Teaching Assistant**, London School of Economics and Political Science For LLM course "Law of Corporate Finance"

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## PROFESSIONAL EXPERIENCE AND QUALIFICATIONS

External consultant, Council of Europe (DGI project of civil justice reform in Belarus) 11/2020 – 11/2021

Registered Chartered Arbitrator at the Russian Arbitrator Association (RAA) in Moscow 2018 – present

**Independent director,** Goodmind Srl (Part of Pininfarina Group) 2012 – present

MayFund Sàrl (Luxembourg) 2012 – present

Certification of Expert-Comptable et Commissaire aux comptes, Luxembourg 2004 – present

Certified Public Accountant and Authorized Auditor, Italy 2003 – present

Legal Advisor, Operations Research and Financial Engineering Department, 2001 – 2004

Société Européenne de Banque, Luxembourg (Ex COMIT, then Intesa-San Paolo Group)

Involved in debt reorganizations, listing of bonds, synthetic structures, creation of tax and legal
efficient corporate structures through the use of hybrid financial instruments and ad hoc legal
entities.

# Auditor, PricewaterhouseCoopers Luxembourg

2000 - 2001

Audited investment funds, funds of funds, holding companies and banks.

#### **BOOK**

Sasso L. Capital structure and corporate governance: the role of hybrid financial instruments (The Hague, Boston, London: Kluwer Law International 2013) pp. 1 – 244. ISBN 978-90-411-4843-8.

## REFEREED ARTICLES

- 1. Sasso L. Regulating CRAs' civil liability: a common law vs civil law comparison, Opinio Juris in Comparatione, 2024, submitted.
- **2.** Sasso L. The enforcement of CRAs liability: Is a dialectical relationship between private autonomy and public rules possible? Rivista di Orizzonti del diritto commerciale, accepted and forthcoming in 2024.
- **3.** Sasso L. *Bridging Entrepreneurial Finance in the EU: The New Crowd Funding Regulation*, Frontiers in Law, Lifescience, 2023, 2, 137-147. doi: 10.6000/2817-2302.2023.02.16
- **4.** Sasso L. 'Contract Law' in M. Muravyeva (eds.) *The Foundation of Russian Law* (Hart Publishing 2023) chapter 9. ISBN 978-17-8225-648-9.
- **5.** Sasso L. 'Commercial Law' in M. Muravyeva (eds.) *The Foundation of Russian Law* (Hart Publishing 2023) chapter 10. ISBN 978-17-8225-648-9.
- 6. Sasso L. 'Alternative Dispute Resolutions' in M. Muravyeva (eds.) *The Foundation of Russian Law* (Hart Publishing 2023) chapter 11. ISBN 978-17-8225-648-9.
- 7. Sasso L. 'The EU e-waste policy and regulation', in Das, A., Debnath, B., Chowdary, P.A., & Bhattacharyya, S. (eds.) *Development in E-waste Management: Sustainability and Circular Economy Aspects* (1st ed.), CRC Press, Taylor & Francis Group, 2023, Chapter 2. doi.org/10.1201/9781003301899
- **8.** Sasso L. Russian Law of Contract: a Critical Evaluation, Contratto e Impresa / Europe, 2022, 3, pp. 693-726. ISSN 2785-0633.
- 9. Sasso L. ESG in the Time of Covid-19, Acts of Conference, Problemy teorii i praktiki upravleniya, 2021.
- **10.** Sasso L. Ground for (denial of) enforcement of an arbitral award in Russia in light of the new arbitration reform, Rivista dell'Arbitrato, 2020, 30(2), 325-346.
- **11.** Sasso L. *The Russian arbitration reform: between lights and shadows*, Russian Law Journal, 2020, 8(2), 79-103. doi.org/10.52783/rlj.v8i2.15
- 12. Sasso L. Bank Capital Structure and Financial Innovation: Antagonist or Two Sides of the Same Coin? Journal of Financial Regulation, 2016, 2(2), 225-263. doi: 10.1093/jfr/fjw014.

- 13. Sasso L. A critical analysis of the recent Russian regulation on the Credit Rating Agencies, Russian Law Journal, 2016, 4(2), 62-82. doi: 10.17589/2309-8678-2016-4-2-62-82.
- 14. Sasso L. Bank capital structure and financial innovation: antagonist or two sides of the same coin? NRU Higher School of Economics Law Series Working Paper No. 66/2016.
- **15.** Sasso L. *An overview of offer and acceptance in electronic transactions in Russia and abroad,* Contratto e Impresa / Europe, 2016, I, 220 240. ISSN 2785-0633.
- **16.** Sasso L. *Transfer pricing rules in Russia: A comparative Assessment,* International Trade Law & Regulation, 2016, 22(3), 64-72. ISSN: 1357-3136.
- **17.** Sasso L. Certain comparative notes on electronic contracts formation, Право. Журнал Высшей школы экономики, 2016, 17(1), 204-219. doi: 10.17323/2072-8166.2016.1.216.231
- **18.** Sasso L. *Il ruolo delle Central Clearing Counterparties (CCPs) nella nuova riforma del mercato dei derivati OTC*, Giurisprudenza Commerciale, 2012, 6, 1020 1040. ISSN 0390-2269.
- 19. Sasso L. (co-authored) The New European Financial Markets Legal Framework: A real improvement? An analysis of Financial Law and Governance in European Capital Markets from a micro and macroeconomic perspective, 1 Capital Markets Law Journal, 2012, 30 54. doi: 10.1093/cmlj/kmr047.
- **20.** Sasso L. Corporate governance and the role of hybrid financial instruments in the UK and US, Corporate Finance and Capital Markets Law Review, 2011, 3, 56 63. ISSN 1952-7233.
- **21.** Sasso L. *Matching legal capital and economic capital in banking capital regulation*, Orizzonti del Diritto Commerciale, 2011, working paper.
- **22.** Sasso L. Le agenzie di rating e la risposta del legislatore alla crisi finanziaria, in V. De Luca, J.P. Fitoussi and R. McCormick (eds), Capitalismo Prossimo Venturo: Etica, Regole e Prassi (EMEA July 2010) pp. 407 426. ISBN 978-88-8350-154-8.
- **23.** Sasso L. The European Company: Does It Create Rules for the Market or a Market for the Rules? in A. Nikolopoulos, M. Gold and N. Kluge (eds), European Company Statute: A new Approach to Corporate Governance (Peter Lange 2009) pp. 279-308.
- **24.** Sasso L. *Listing and Disclosure Rules in UK: some recent changes*, Contratto e impresa/Europe, 2008, II, 1020-1040. ISSN 2785-0633.
- **25.** Sasso L. New Trends in China's Foreign Investment Strategy, International Spectator, IAI, 2007, 42(3), 399 407. doi: 10.1080/03932720701567604.
- **26.** Sasso L. Societas Europaea: Between Harmonization and Regulatory Competition, European Company Law, 2007, 4(4), 159-167. ISSN: 1572-4999.
- **27.** Sasso L. *Private Equity and Venture Capital: la SICAR lussemburghese,* Contratto e impresa / Europe, 2005, I, 103-125.
- **28.** Sasso L. *Titrisation: primi appunti sulla recente legge lussemburghese*, Contratto e impresa / Europe, 2004, I, 174-195.
- **29.** Sasso L. *Trust and Fiducie nella nuova legge lussemburghese*, Giurisprudenza Commerciale, 2004, 3, 1007-1027.
- **30.** Sasso L. *La nozione di controllo nelle Controlled Foreign Companies*, Giurisprudenza Commerciale, 2004, 2, 444-464.

## PAPERS DELIVERED IN PRESENTATIONS

Moscow State Institute of International Relations (MGIMO) (Moscow, 24 November 2023) Online Conference titled "Ways of transformation of state and corporate governance at the present stage: Challehges for the economies of countries and regions under deglobalization". Paper presented: 'Deglobalization in trade and Geopolitical turbulence: the Italian sentimento?'

Moscow State Institute of International Relations (MGIMO) (Moscow, 29-30 September 2022) Online Conference titled "Ways of transformation of state and corporate governance at the present stage: Modern tools of federal and regional governance in the face of external challenges.". Paper presented: 'From mazimizing shareholders value to maximizing shareholders welfare: a new corporate governance paradigm?'

Moscow State Institute of International Relations (MGIMO) (Moscow, 27-28 May 2021) Online Conference titled "Ways of transformation of state and corporate governance at the present stage: State and Corporate Project Management in the Pandemic Era". Paper presented: 'ESG in the Time of Covid-19'.

*Moscow State Institute of International Relations (MGIMO)* (Moscow, 17-18 December 2020) Conference on "Ways of transformation of state and corporate governance at the present stage". Paper presented: 'Artificial Intelligence in the Public Private Partnerships'.

*NRU Higher School of Economics* (Moscow, 13 June 2019) Delivered a seminar on "Globalization and the law" in the framework of the course of Global Political Economy of the Department of Public Policy.

*Moscow State Institute of International Relations (MGIMO)* (Moscow, 5 April 2019) Russian Italian Roundtable on International Commercial Arbitration and Mediation. Paper presented: "Ground for (denial of) enforcement of an arbitral award in Russia in lught of the new arbitration reform".

**Koç University** (20 April 2018) Law Faculty International Seminar Event. Paper presented "Governance regulation of credit rating agencies in the global economy".

*University of Helsinki* (20-21 November 2017) Development of Russian Law-X: Rule of Law Revisited: Applying Law in Russia and Beyond. Paper presented: "CRA as international market trendsetters: Crime and...Punishment?".

Higher School of Economics (17 June 2016). Conference organized "New trends in regulation of banking and financial markets in the EU and Russia". Paper presented: "Regulatory capital arbitrage in banking capital regulation: the case of securitization".

*Central Bank of Russia* (29 June 2015). Seminar on SMEs securitization in Russia. Paper Presented: "Legal problems arising in securitization transactions a comparative approach".

International Center for Banking and Corporate Governance, Paris 21 May 2015, Corporate and Institutional Innovations in Finance and Governance. Paper presented: "Matching legal and economic capital in banking capital regulation".

*NRU Higher School of Economics*, April 2014, Academic conference on Economic and Social Development. Paper presented: "Bridging the entrepreneurial financial gap for SMEs in Russia".

*LUISS G. Carli University* (March 2013). Conference dedicated to the memory of prof. Paolo Ferro-Luzzi. Paper presented: "Credit default swaps: profili giuridici e prospettive di riforma della regolamentazione".

*University of Roma 3*, (10-12 February 2012). Simposio Annuale di Orizzonti del Diritto Commerciale. Paper to be presented: "The impact of the new financial regulatory reform on the OTC derivative markets".

**BIICL** (British Institute of International and Comparative Law) Annual Conference 2011 (July 2011). Financial Regulation in a Global Market: Moving Beyond the State. Paper presented: "The New European Financial Markets Legal Framework: A real improvement or small political step forward?"

*University of Roma 3* (9-11 February 2011). Simposio Annuale di Orizzonti del Diritto Commerciale. Paper presented: "Matching legal and economic capital in banking capital regulation".

*New York University (NYU)* (20 June - 5 July 2010). The ATLAS Agora Workshop. Paper presented: "A functional approach for the overhaul of rules on banking regulatory capital".

*Università Europea Roma* (23 June 2009). Reforming the Global Financial System: Common Principles and Rules? Paper presented: "The role of credit rating agencies in the global financial crisis".

**London School of Economics** (13 March 2008). LSE Law and Finance seminars. Paper presented: "Capital structure and corporate governance: the role of hybrid financial instruments".

**Research Unit Economic Law of the Katholieke Universiteit Leuven,** Coutrai (23 November 2007). Doctoral Seminar Day. Paper presented: "Regulatory issues concerning hybrid financial instruments".

**ERA** (Academy of European Law), Trier, Germany (October 2007). The Impact of State Aids (Opportunities and Risks) on Tax Planning and Tax Policy, Paper presented: "The Republic of San Marino, legal and tax regime".

**AUEB** (Athens University of Economics and Business), Greece (July 2006), European Company Statute: Consequences and Implications for the National States and the EU. Paper presented: "Societas Europaea: nihil novum sub solem".

**Fudan University,** Shanghai, China (8-22 December 2005), Tackling global economic, business and social issues (workshop). Paper presented: "Financial integration and free movement of capitals: an analysis of the effects of foreign direct investments in developing countries".

## INDICATION OF PEER ESTEEM

Referee for the Industrial Law Journal and **2016** – present the Journal of Property, Planning and Environmental Law Member of the Russian-Italian Coordinating Council of "The Ethical Enterprise" **2018 – present** (en.geeccom.org/about) Member of the editorial sub-committee of the "Contratto e Impresa / Europe" (Moscow) 09/2017 – 12/2018 Founder member and Vice-President of the International Academy for the Economic and Social Development, www.academy-aises.eu since 05/2009 Acknowledged in the 2<sup>nd</sup> ed. of R. Kraakman, J. Armour, P. Davies, L. Enriques, H. Hansmann, G. Hertig, K. Hopt, H. Kanda and E. Rock, "The Anatomy of Corporate Law, A Comparative and Functional Approach" (OUP 2009) 2008 Member of the editorial sub-committee of the "Rivista di Diritto Societario", since 05/2007 Appointed honorary Consul in Luxembourg by the Republic of San Marino 05/2006 - 05/2012Founder member and President of the Europe-Asia Integration Society at LSE 09/2006-2009 Goodenough College International Scholarship 2010 LSE Scholarship (and Wedderburn Scholarship for the year 2008) 2005-2009

## LANGUAGE SKILLS

Italian: native, English and French: fluent, Spanish: intermediate, Russian: basic.

Best GPA, full tuition waiver at University of Bologna, (sponsored by BPER)

11/1999