

Alessandro Salis

Curriculum Vitae

Via Muroli 25, Sassari

University of Sassari

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[Personal Web Page](#)

Current Position

Sept. 2024 - **Research Fellow**, *University of Bologna*, Department of Economics, Tutor: prof. Alice Guerra
ongoing Project on Dynamic Social Norms

Education

Oct 2021 - **Ph.D. Candidate in Economics, Management and Quantitative Methods**,
ongoing *University of Sassari*

Title thesis: "Essays on Individual Decision Making". Advisors: prof. Manuela Pulina & prof. Luca Corazzini

Sept 2018 - **M.Sc. in Economics**, *University of Sassari*, *Cum Laude*

Apr 2021 Title Thesis: "Domains and Indicators of Trust: an empirical analysis on AIRBNB." Advisor: Prof. Manuela Pulina

Sept 2014 - **B.Sc. in Economics and Management**, *University of Sassari*

Apr 2018 Title Thesis: "The Ecological Dynamics of Trust". Advisor: Prof. Angelo Antoci

Visiting Destination

Sept. 2023 - **Masaryk University, MUEEL, Brno**, *Supervisor: Miloš Fišar*

Sept. 2024 Third Year. Attended Courses: Behavioral and Experimental Economics

Feb 2022 - **University of Venice, Ca' Foscari**

June 2022 2nd Semester, First Year. Attended Courses: Behavioral and Experimental Economics, Advanced Microeconomics, Econometrics, Microeconometrics

Research Interests

Interested in Behavioral and Experimental Economics, Labor Economics, Economics of Crime, Game Theory

Working Papers

2024 "Dynamics and trends of drug dealing: a local labour system perspective", with M.Pulina, [MUNI ECON Working Papers](#)

Work in Progress

"Self-Control and Marginal Productivity of Labor: An Experiment on Breaks, Productivity, and Cyberloafing in Continuous Time" with L.Corazzini, M.Fisar and V.Larocca

"Strategic Dynamics within Organized Criminal Groups (OCG)" with M.Pulina, R.Deriu and G.D. Dettori

Technical Skills

Programming Languages: L^AT_EX, PYTHON (BASIC)

Software: STATA, ATLAS.TI, OTREE(BASIC), R (BASIC), NETLOGO (BASIC)

Teaching Experience

2023 Teaching Assistant, *Microeconomics*, Undergraduate. University of Sassari; prof. Dimitri Paolini and Marco Vannini

Presenter in Conferences and Workshops

2024 SASCA Ph.D. Conference, University of Venice (Ca' Foscari) and Sassari, Brown Bag Seminar (University of Insubria), Workshop in Experimetrics & Behavioral Economics, (University of La Sapienza), ASFEE (University of Grenoble), Summer School in Experimental and Behavioral Economics (University of Crete)

2023 Workshop in Experimetrics & Behavioral Economics, Soletto

2021 Internal Seminar at University of the Republic, Uruguay

2022 IATE Congress, University of Perpignan

Attended conferences

2024 YEM, Young Economists' Meeting (Masaryk University), Summer School in Experimetrics & Behavioral Economics, Soletto. Organizer: University of 'La Sapienza'

2023 Summer School in Experimetrics & Behavioral Economics (University of 'La Sapienza'), Ninth Meeting of the Behavioral and Experimental Economics Network (Ca' Foscari University, Venice)

2022 Internal Seminars at the University of Venice (Ca' Foscari)

2022 VERA Workshop on Experimental and Behavioral Economics

Events

2023 Scientific Committee, SasCa Ph.D. Conference, University of Sassari and Ca'Foscari

Relevant Courses

Mar. 2024 Online oTree Course for Beginners, CESS. Oxford University

Jan. 2024 Course on Atlas.ti, University of Sassari

Oct 2021 - School of Machine learning and text analysis: tools for economics (MATA), University of Sassari
Feb 2022

Languages

Italian **Mother tongue**

English **Conversationally fluent**, B2 Cambridge Certificate (C1 Speaking), 2022
French **Basic**, A2 Certificate

Scholarships

2021 - 2024 Doctoral Scholarship awarded from University of Sassari, Ph.D. Programme, XXXVII Cycle

References

Prof. Manuela Pulina

Advisor for PhD Thesis

Address: Department of Economics and Business, University of Sassari, 07100

Email: mpulina@uniss.it

Prof. Luca Corazzini

Advisor for PhD Thesis

Address: Department of Economics, University of Milan-Bicocca

Email: luca.corazzini@unimib.it

Prof. Angelo Antoci

Advisor for Bachelor Thesis

Address: Department of Economics and Business, University of Sassari, 07100

Email: antoci@uniss.it

Dr. Ing. Miloš Fišar

Advisor during PhD Visiting Period

Address: Masaryk University, Brno, Department of Public Economics

Email: milos.fisar@econ.muni.cz

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