

Giancarlo Tanzi
Born Nov. 13th 1964
Married, 2 sons
Resident:
Via Madonnina 11
20121 Milano, Italy
phone: +39/02866120
email: gctanzi@sepra.it

Giancarlo Tanzi

Professional experience

1999–2023 Sepra S.r.l. Cesano Maderno (MB) – I
Separation process engineering. Production and distribution of fluid processing equipment and components with focus on membrane technology.
2022 turnover EUR 8M EUR (Group).
Commercial partner of Suez (previously GE Water Technology) and of other international companies (Berghof, Tami Industries, MIC, Friess) specialized in fluid separation and handling.

Co-Owner and Officer

- Responsible for R&D and product development
- Responsible for engineering
- New separation applications

1998–1999 Euroimpex S.p.A. Settimo Milanese (MI) – I
Production and distribution of water treatment components.
Company of Pentair Group (USA, e.g. trade marks Structural, Fleck, Siata, Codeline, Wellmate, Triton, 1998 turnover EUR 3000M), commercial partner of Osmonics inc. (see previous experience).

Area Manager Central and Eastern Europe

- Responsible for new markets development.
- Responsible for introduction of a new industrial product line.
- Coordination of industrial marketing policies.

1994–1998 Osmonics inc., Minneapolis – USA
Separation process engineering. Production and distribution of equipment and components (USA, 1998 turnover USD 150M, later GE water Technology).

1997–1998 Osmonics Autotrol S.A., Le Mee – F
District Manager Italy and Greece for all product lines

- District turnover increased up to ITL 7,000M.
- Responsible for pricing policies and commercial strategies.
- Support to direct accounts.

1994–1996 Osmonics Europa S.A., Valangin/Ne – CH
District Manager Italy and Greece for membrane technology and filtration product lines

- Responsible for setting up a distribution network.
- Technical support to distributors.
- Sales development and new technologies promotion.

1993 Cartiere Sottrici Binda Olgiate (VA) – I
Paper production.

MBA stage

- Group Strategic Business Units analysis.
- Financial-economical model set-up for SBUs evaluation.
- Accounting system set-up for a factory.

1989-1992 Chemie Linz Castellanza Castellanza (VA) – I
Chemical bulks and intermediates production.
Company of OMW Group (A). Until 1990 Ausind Castellanza, Company
of Enimont Group (I).

1990-1992

VP Technology Assistant

- Manufacturing supervision.
- Responsible for new plant start-up.
- Responsible for pilot plant engineering and start-up.
- Responsible for process engineering up to ITL 5,000M.

1989-1990

Manufacturing Manager Assistant

- Manufacturing supervision.
- Water use optimization and related modification to industrial processes.

Education

1993 SDA Bocconi Milano - I
Master in Business Administration, Degree with honour.

1990 Politecnico Milano - I
Chartered Engineer.

1989 Politecnico Milano - I
Chemical Engineering Degree, 100/100 with honour.

1983 Istituto Zaccaria Milano - I
High School Degree, 60/60.

Languages

Italian, English fluent

Military duty

State Police, 1988